

A CREDITORS' GUIDE TO INSOLVENCY PRACTITIONERS FEES UNDER A VOLUNTARY ARRANGEMENT

1. INTRODUCTION

In a voluntary arrangement, as in other types of insolvency, the amount of money available for creditors is likely to be affected by the level of costs, including the remuneration of the insolvency practitioner appointed to implement the arrangement. This guide explains how fees are fixed in voluntary arrangements, how the creditors can affect the level of fees and the information which should be made available to them regarding fees.

2. THE VOLUNTARY ARRANGEMENT PROCEDURE

2.1 Voluntary arrangements are available to companies and are often referred to as CVA's.

2.2 The procedure enables the company to put a proposal to their creditors for composition in satisfaction of their debts or a scheme of arrangement of their affairs. A composition is an agreement under which creditors agree to accept a certain sum of money in settlement of the debts due to them. A CVA may be used as a stand-alone procedure or as an exit route from an administration. It may also be used where a company is in liquidation, but this is extremely rare. The proposal will be made by the directors, the administrator or the liquidator, depending on the circumstances. The procedure is extremely flexible and the form which the voluntary arrangement takes will depend on the terms of the proposal agreed by the creditors. The proposal must provide for an insolvency practitioner to supervise the implementation of the arrangement. Until the proposal is approved by the creditors, the practitioner is known as the nominee. If the proposal is approved, the nominee (or if the creditors choose to replace him, his replacement) becomes the supervisor.

3. FEES, COSTS AND CHARGES – STATUTORY PROVISIONS

3.1 The fees, costs, charges and expenses which may be incurred for the purposes of a voluntary arrangement are set out in the Insolvency (Scotland) Rules 1986 (as amended) ("the Rules") (rule 1.22). They are:

- Any disbursements made by the nominee prior to the decision approving the arrangement taking effect under section 4A of the Insolvency Act 1986 (as amended), and any remuneration for his services agreed between himself and the company (or the administrator or liquidator, as the case may be);
- Any fees, costs, charges or expenses which:
 - are sanctioned by the terms of the arrangement (see below), or
 - would be payable, or correspond to those which would be payable, in an administration or winding up.

3.2 The rules also require the following matters to be stated or otherwise dealt with in the proposal (Rule 1.3):

- The amount proposed to be paid to the nominees (as such) by way of remuneration and expenses, and
 - The manner in which it is proposed that the supervisor of the arrangement should be remunerated and his expenses defrayed.

4. THE ROLE OF THE CREDITORS

4.1 It is for the creditors' meeting to decide whether to agree terms relating to remuneration along with the other provisions of the proposal. The creditors' meeting has the power to modify any of the terms of the proposal, including those relating to the fixing of remuneration. The nominees should be prepared to disclose the basis of his fees to the meeting if called upon to do so.

Although there are no further statutory provisions relating to remuneration in voluntary arrangements, the terms of the proposal may provide for the establishment of a committee of creditors and may include among its functions the fixing of the supervisor's remuneration.

5. WHAT INFORMATION SHOULD THE CREDITORS RECEIVE?

5.1 Whether the basis of the supervisor's remuneration is determined at the meeting which approves the arrangement or by a committee of creditors, the supervisor, or proposed supervisor should provide details of the charge-out rates of all grades of staff.

5.2 Where the supervisor's fees are to be agreed by a committee of creditors during the course of the arrangement, the supervisor should provide sufficient supporting information to enable the committee to form a judgement as to whether the proposed fee is reasonable having regard to all the circumstances of the case, and should always provide an up to date receipts and payments account. Where the fee is to be charged on a time basis the supervisor should disclose the amount of time spent on the case and the charge out value of the time spent, together with such additional information as may reasonably be required having regard to the size and complexity of the case and the functions conferred on the supervisor under the terms of the arrangement. The additional information should comprise a sufficient explanation of what the supervisor has achieved and how it was achieved to enable the value of the exercise to be assessed and to establish that the time has been properly spent on the case.

5.3 Where the basis of the remuneration of the supervisor as set out in the proposal does not require any further approvals by the creditors or any committee of creditors, the supervisor should specify the amount of remuneration he has drawn in accordance with the provisions of the proposal in his subsequent reports to creditors on the progress of the arrangement. Where the fee is based on time costs he should also provide details of the time spent and charge-out value to date and any material changes in the rates charged for

the various grades since the arrangement was approved. He should also provide such additional information as may be required in accordance with paragraph 5.2.

- 5.4 Where the supervisor proposes to recover costs which, whilst being in the nature of expenses or disbursements, may include an element of shared or allocated costs (such as room hire, document storage or communication facilities provided by the supervisor's own firm), they must be disclosed and be authorized by those responsible for approving his remuneration. Such expenses must be directly incurred on the case and subject to a reasonable method of calculation and allocation. A charge for disbursements calculated as a percentage of the amount charged for remuneration is not allowed.

Corporate Recovery Charge Out Rates

The below information is to assist creditors in making an informed decision on any resolution seeking approval of the office holder's remuneration.

Middlebrooks Business Recovery & Advice's charge out rates (exclusive of VAT)

Our current charge-out rates which may be amended from time to time are as follows:

Position	Hourly charge out rate £
Appointment Taker	304
Senior Manager	232
Manager	175
Assistant Manager	116
Administrator	77



MIDDLEBROOKS
BUSINESS RECOVERY & ADVICE

Middlebrooks Business Recovery & Advice's disbursements charges (exclusive of VAT)

Our current disbursement charges which may be amended from time to time are as follows:

Disbursement	Charge £
Photocopying	5p per copy
Postage	Per current postal charges
Travel	As per cost
Car mileage	45p per mile

It is the firm's policy to recharge all disbursements properly incurred to the relevant insolvency case where there is identifiable specific expenditure. Any costs which may involve an element of shared or allocated costs or are for services provided by the firm are detailed in the firm's receipts and payments accounts as 'Category 2 Disbursements'. Please note that no charge is made relating to the recovery of the firm's overheads.

Contact

Should you require clarification on any of the above, do not hesitate to contact us on 0131 297 7899 or email cmiddlebrook@middlebrookadvice.com

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